

# 2020 NARPM Broker/Owner Conference & Expo Call for Presentations

The 2020 NARPM Broker/Owner Conference will be held April 20-22, 2020 at the Turtle Bay Resort in Hawaii.

The deadline to submit a proposal is September 27, 2019.

Notification of acceptance will be made no later than November 1, 2019.

Proposed workshops/breakout sessions are now being considered for the 2020 NARPM® Broker/Owner Conference & Expo. This is the premiere event for Brokers and Owners. It is an exclusive event and attendance is limited to 500. Consider becoming a part of the rich NARPM® tradition of sharing professional and business knowledge by submitting a proposal to speak.

As you consider submitting a presentation proposal, keep in mind that NARPM® Broker/Owner Conference attendees want practical knowledge – give attendees ways to become more effective professionals, information that can be applied or tools that can be put to use, and job aids which are always popular. Theory is useful only when session participants are shown how to use it. Learning is not a passive activity. Give yourself a break – let others help do the talking. Attendees usually learn best when they are doing, not only when they are listening. Involve participants by asking questions, using exercises, and other activities. Popular themes include elements of risk management, business growth and using technology.

All NARPM® members are invited to submit proposals for Conference Presentations using this form. The professional submitting this proposal for the program is responsible for contacting all co-presenters and for all details including proposal submission, communication with co-presenters, presentation format and audio-visual requests. The Association will provide a screen and projector for sessions needing them. You must provide your own laptop for any PowerPoint presentations. The Association will determine if and what type of microphones will be used in each session. Requests for additional audio/visual equipment will be considered on a case-by-case basis. Internet access in the meeting space is not provided by NARPM®. Please note: NARPM® policy states that Affiliates may not attend or speak at this NARPM® event unless they are paid exhibitors at this event.

The Conference Planning Committee will review all proposals that are submitted by the deadline until the program is complete. Proposals must be typed, with all information filled out completely. This form has data entry sections to complete the information. Submissions must also include a video clip or link to a video clip featuring the presenter speaking to a group. Incorrect, handwritten or incomplete submissions will be returned and not considered until properly submitted. NARPM® policy states that Affiliates may not attend or speak at NARPM® events unless they are paid exhibitors at that event.

Note: We reserve the right to change your presentation format and/or length, if necessary, in order to balance the conference program. If this becomes necessary, we will contact you.

Email address \*

chris.griesinger@lcs.com

## Session Title

The Presence of a Leader

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## Session Format

Workshop

Panel Discussion

Other: \_\_\_\_\_

## Presenter's Name

Chris Griesinger

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## Presenter's Company

LCS

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## Presenter's Email Address

chris.griesinger@lcs.com

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## Presenter's Phone Number

513-292-4538

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If necessary, please list all Co-Presenters (up to 3) Names & Email Addresses

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Presenter's NARPM Membership Type:

LCS is an official partner of NARPM. I do not personally have any NARPM designations.

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Describe your public speaking experience:

I have 20 years of experience in public speaking through speech competitions, theatrical productions, and business training. In collegiate forensics (competitive speech) I was a 4-time National Champion in various events and a 12-time State Champion. I have traveled around the country to meet with property management companies and Fortune 500 companies to train employees on a variety of topics: Rent Manager, Teradata SQL, Database Administration, and Professional Development. I also do stand-up comedy.

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Please provide references:

Dave Hegemann, President/CEO of LCS (dave@lcs.com)

Brittany Christerson, Director of Sales/Marketing at LCS (brittany.christerson@lcs.com)

Gwenn Aspen, President of Anequim (gaspen@anequim.net)

Russ VandenToorn, President of United Properties (russ@rentupm.com)

Ray Quiel, Former Director of Forensics at Eastern Michigan University (rquiell@emich.edu)

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Please upload a video clip featuring the presenter(s) speaking to a group.

Please upload your presentation slides here. (Do not email to staff or committee members.)

## Session Summary

(A sample video clip and presentation slides will be sent separately, as both files exceed the 10MB limit of this submission page)

As a business leader, you want to direct, persuade, and even inspire your employees. You know that strong communication skills are the key to making it happen... but perhaps you feel like your words always fall flat. It's so easy to become discouraged and think, "I'm just not a natural-born leader." We treat leadership presence like it's a natural gift - you either have it or you don't. In this session, we'll uncover the truth about presence; it's not an inborn trait, it's a collection of communication habits that can be learned, practiced, and reinforced. Once you adopt the proper mindset, you can finally discard old and unproductive communication habits in favor of engaging, new strategies that will help you speak... and finally be heard!

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